IMPERIAL COMMUNITY COLLEGE DISTRICT

REVIEW OF CAREER TECHNICAL EDUCATION TRAINING PROGRAMS 2016

AGRICULTURAL SCIENCE

I. Program Description

The Agricultural Science program offers an Associate of Science degree in Agricultural Science and a Certificate of Achievement in Agricultural Crop Science for those students interested in a more general course of study. The IVC major deals with the application of the various principles of the biological and physical science in agriculture. The course offerings are fundamental and broad in scope so that students can prepare for transfer or seek employment in one of the hundreds of career opportunities in the agriculture field.

A. Degree

Associate in Science, Agricultural Science

B. Certificate

None

II. Career Opportunities

- Agribusiness Representative
- Agricultural Products Inspector
- Agronomist
- Chemical Fertilizer Sales
- Plant nutrition consultant
- Certified Pest Mgmt. Consultant
- Production Manager

- Propagation Specialist
- Pest Control Applicator
- Certified Crop Adviser
- Certified Professional Agronomist
- Assoc. Professional Soil Scientist
- Certif. Professional Soil Scientist

III. Industry Certification/Accreditation

None available.

IV. Industry Recognized Credentials (IRC)

- Pest Control Advisor (PCA) 45 units of required courses in Ag and Pest Mgmt Sciences,
- Certified Crop Adviser (CCA) requires a minimum of 3 years crop advising experiences with an AA degree in AG
- Certified Professional Agronomist (CPAg) requires a minimum of 5 years experiences with a BS in Agronomy
- Certified Professional Soil Scientist (CPSS) requires a minimum of 5 years experiences with BS in Soils or related area
- Associate Professional Soil Scientist (APSS) requires a minimum of BS in Soils or related areas

Although Industry Recognized Credentials (IRC) for the Agriculture industry do exist and have been discussed, the final requirements exceed what can be accomplished at IVC. There may be opportunities to further develop high school to community college to university pathways within the current purview of the Agriculture degree/certificate offerings at Imperial Valley College.

V. Labor Market Demand

The Agricultural Science program at Imperial Valley College meets a documented labor market demand. Employment trends for this field are derived from a variety of sources and the grid below contains only one example, which is not indicative of agriculture's diversity. See details in Section B immediately below.

A. Employment Trends

| Occupation | TOP Code | SOC Code | 2012 | Average Job Openings per Year |
|-----------------------------------|-------------|-------------|------|----------------------------------|
| Food Scientists and Technologists | 0101.00 | 191012 | | Not Listed |

*State Employment Development Occupational Employment Projections 20012-2022 Imperial County

http://www.labormarketinfo.edd.ca.gov/CommColleges/

B. Employment Trends Assessment

The EDD's Imperial County Projection Highlights report includes the following statements.

- "The Farm industry, which makes up 18 percent of the total employment, will climb to 11,700 by 2018, an increase of 300 new jobs.
- "The top three occupations are Farm Workers and Laborers, Crop, Nursery, and Greenhouse; Retail Salespersons; and Personal and Home Care Aides with median hourly wages ranging from \$8.95 to \$9.24."
- "Occupations requiring higher education, an associate degree or higher, make up
- 16 percent of this list. These include Farm, Ranch, and Other Agricultural Managers; General and Operations Managers; Accountants and Auditors... with a median wage ranging from \$24.08 to \$36.73 per hour."
 (Source EDD 2008-2018 Imperial County *Projection Highlights*)

The 2008-2018 EDD *Projection Highlights* also reports that the agriculture industry of Imperial County employs 25% more people than the second highest industry in the county when the "government industry" is not considered. The second highest employing industry is Retail Trade. When the rather large gap between retail and wholesale is evaluated (8,000 and 2,000 employees respectively) it gives cause for consideration that the Retail Trade is largely augmented by the largest producing industry in the county, that being agriculture.

In analyzing data comparing all Imperial County industry employment change for year- to-date August 2012 to August 2013, the EDD shows a 10.8% increase in agriculture employment versus the total non-farm employment increase of 1.8%. The same reporting period shows that Retail Trade retarded 1.4% in employment. The category that considers "green energy utilities" reported a .9% increase in employment; however,this will be a short lived phenomena as there were far fewer employees in that category to begin with and the spike is heavily influenced by short term construction employment that will not transition into long term operational employment.

Use of payroll and number of reported businesses as a measure of need to provide a viable workforce to this industry are also reasonable benchmarks. The numbers of agriculture businesses for the years of 2008 - 2012 were 301, 296, 297, 288 & 291 respectively. This does show a slight (4.3%) negative shift from the highest year (2008) to the lowest year (2011); however, it would not be accurate to say that there is a trend in this direction as the data clearly show both positive and negative shifts to meet the industry needs.

As for payroll, the same time period reported a range of \$53,392,000 (2009 low) to \$64,976,000 (2008 high). The other years in the five-year period fluctuated with all exceeding \$57,464,000, which is measurably greater than the five-year low.

In comparison the number of businesses in retail trade showed an 11% negative shift in the same five-year period with 471 (2008) and 418 (2011). There was a slight rebound reported in 2012 with 433 businesses; however, the four years proceeding experienced a consistent annualized reduction in the number of retail facilities.

Further testimony to the fact that agriculture is the largest and most consistent industry in the county is garnered from the Imperial County Agriculture Commissioners Office. This county office has direct regulatory oversight of 291 businesses as identified from the issuance of Pesticide Operator ID numbers. When one considers this along with the data compiled by the EDD, it is clear that there is a possibility that both overlap and missed accounting may be the case.

A third and final economic report must also be considered when trying to quantify the extent and impact of the agriculture industry on the citizens of Imperial County is the annual Agriculture Crop & Livestock Report. The most current report (2011) posts the county producing \$1,964,087,00.00 of "wholesale" commodity value. This was up over \$360,000,000.00 from 2010.

California is the seventh largest agricultural economy in the world and the largest agriculture economy in the United States posting \$43.5 billion for last year. That was 25% greater production than the number 2 state, lowa, and just about exactly doubles the production of the number three state of Texas. Imperial County consistently ranks in the top 12 counties of the state, there is no denying that the industry is entrenched and will not be going away.

As for the perceived lack of employment opportunity based on as determined by a limited job postings, I can only hypothesize that in an economic time of downturn it is not necessary to post openings as they may frequently be filled by word of mouth, referrals, and people simply walking in off the street asking if an opportunity is to be had.

VI. Other Regional Programs

There are no other similar training programs in Imperial Valley.

VII. Employment and Completion

(Based on State Core Measures Report, 2012-2013, 2013-2014 & 2014-2015)

Core 2: Completions. Measures completions for Career Technical Education student concentrators. Receipt of a certificate or degree or enrollment in a California four-year public university with or without a degree is considered a completion.

| Fiscal Year Planning | Program | Total Completions | IVC Completion Rate | State Avg. Completion Rate |
|-------------------------|----------------------|----------------------|------------------------|-------------------------------|
| 2013-2014 | Agricultural Science | 4/4 | 100% | 84.53% |
| 2012-2013 | Agricultural Science | 3/4 | 75% | 78.87% |
| 2011-2012 | Agricultural Science | 0 | 0 | 80.95% |

PERKINS IV Program Performance Trend Report
Core Indicator Two – Total Completions – Certifications, Degrees and Transfer
https://misweb.cccco.edu/perkins/Core_Indicator_Reports/Summ_coreIndi_TOPCode.aspx

<u>Core 3:</u> Persistence and Transfer. The percent of Career Technical Education student concentrators (students who have successfully completed a minimum of 12 units of related Career Technical Education coursework) who persist in education at the community college level or transfer to a two or four-year institution.

| Fiscal Year Planning | Program | Persistence | IVC Persistence Rate | State Avg. Persistence Rate |
|-------------------------|----------------------|-------------|-------------------------|--------------------------------|
| 2013-2014 | Agricultural Science | 3/6 | 50% | 88.43% |
| 2012-2013 | Agricultural Science | 11/13 | 84.62% | 87.41% |
| 2011-2012 | Agricultural Science | 2/3 | 66.67% | 91.29% |

PERKINS IV Program Performance Trend Report
Core Indicator Three – Persistence and Transfer
https://misweb.cccco.edu/perkins/Core_Indicator_Reports/Summ_coreIndi_TOPCode.aspx

<u>Core 4:</u> Student Placement. The percent of Career Technical Education students who have earnings the following year (as found in the unemployment insurance base wage file) or are in an apprenticeship program, or the military.

| Fiscal Year Planning | Program | Placements | IVC Placement Rate | State Avg. Placement Rate |
|-------------------------|----------------------|------------|-----------------------|------------------------------|
| 2013-2014 | Agricultural Science | 5/5 | 100% | 73.60% |
| 2012-2013 | Agricultural Science | 2/2 | 100% | 74.85% |
| 2011-2012 | Agricultural Science | 1/1 | 100% | 73.03% |

PERKINS IV Program Performance Trend Report Core Indicator Four – Employment

https://misweb.cccco.edu/perkins/Core_Indicator_Reports/Summ_coreIndi_TOPCode.aspx

Pursuant to the FCMAT report, CTE programs are also being evaluated for student demand, certificate and program completion, local labor demand, and a facility utilization for CTE programs in the new CTE building.

VIII. Enrollment Trends

| Course | Year | Sections | Avg. Class | CAP | Fill Rate |
|--------|-----------|----------|------------|-----|-----------|
| AG120 | 2012-2013 | n/a | | | |
| AG120 | 2011-2012 | 1 | 23 | 25 | 92% |
| AG120 | 2010-2011 | n/a | | | |
| Course | Year | Sections | Avg. Class | CAP | Fill Rate |
| AG140 | 2012-2013 | 1 | 21 | 25 | 84% |
| AG140 | 2011-2012 | n/a | | | |
| AG140 | 2010-2011 | 1 | 34 | 24 | 141.67% |
| Course | Year | Sections | Avg. Class | CAP | Fill Rate |
| AG170 | 2012-2013 | n/a | | | |
| AG170 | 2011-2012 | 1 | 25 | 25 | 100% |
| AG170 | 2010-2011 | 1 | 15 | 24 | 62.50% |

IX. Completions

| | 2014-2015 | | 2013-2014 | | 2012-2013 | |
|-------------------------|-----------|--------------|-----------|--------------|-----------|--------------|
| | Degrees | Certificates | Degrees | Certificates | Degrees | Certificates |
| Agricultural Science | 2 | N/A | 1 | N/A | 3 | N/A |

Although as of this time there has only been one completion since 2010-2011it is anticipated that this number will continue to rise along with enrollment for this major course of study. In fall 2013 the Ag Advisory Committee, which representatives from UCANR, Helena Chemical, USDA, Agtegrity, CDFA, emphatically insisted that the Ag programs be maintained as Ag courses are transferable and there is a need for more Ag degrees at the MS and PhD level for critical research and industry needs. The committee also said the Ag programs at IVC must have an opportunity to grow as Ag is the most prominent industry in the valley and the Ag entities want to hire people with agriculture training and preferably the addition of an Ag Business studies.

X. FTES/FTEF Analysis

| Year | FTES | FTEF | FTES/FTEF |
|-----------|--------|-------|-----------|
| 2014-2015 | 181.9 | 12.67 | 14.36 |
| 2013-2014 | 166.41 | 12.4 | 13.42 |
| 2012-2013 | 138.52 | 11.13 | 12.45 |

XI. Facility Utilization Plan

All agricultural programs must have designated lab space, which is comprised of land, greenhouses, etc. Over the years, the land originally designated as farmland for the IVC agriculture program has been utilized for the college campus expansion. The farmland remain is limited, but still provides an opportunity for lab/field experiential learning.

XII. SWOT Analysis

Weaknesses Strengths • Only 1 full-time faculty member Renewed commitment from despite more than a dozen Advisory Committee unique agriculture courses Existing farmland for experiential learning Need for farming/harvesting Excellent classrooms in 2700 equipment Short-term courses over the past 2 semesters has increased the total number of enrollments

Opportunities

- To create internship experiences with local agencies and/or farmers
- To increase completions (certificates & degrees) through increased involvement of counseling and ongoing encouragement of faculty
- Research opportunities with algae production entities and on-site percolating ponds
- To align the certificate and degree for Ag Science/Ag Crop Science

Threats

- Risk for reduction in farmland if the college campus expands again
- Perception of limited roles or job potential in agriculture
- Lack of recognition that all facets of agriculture are subject to less drastic economy swings and therefore afford more stable employment

Size of Business Data:

Click on the link below and select a county. The data available is for 2004 to 2012. Click on one of the years. An Excel file will open. Scroll to the Agriculture industry. The data provided includes the Number of Businesses, the Number of Employees, and total Payroll by employment Size Categories.

http://www.labormarketinfo.edd.ca.gov/Content.asp?pageid=138

Employment by Industry data:

Click on the link below and select a county. You'll see three columns. The first column, Current Month Employment, provides the latest press release data. The second column, Historical Monthly Data, will provide monthly data for all industries. Open the Excel file to see Total Farm employment from 1990 to Aug 2013. The third column will provide the same Excel file, but the information is Annual Average data from 1990 to 2012.

http://www.labormarketinfo.edd.ca.gov/LMID/Employment_by_Industry_Data.html

Employment Projections:

Click on the link below and select a county. The projection data includes a Highlights page, Industry projections, Occupational Projections, Occupations with the Most Job Openings, and Fastest Growing Occupations.

http://www.labormarketinfo.edd.ca.gov/LMID/Projections_of_Employment_by_Industry_and __Occupation.html

Detailed Agricultural Employment and Earnings Data:

The link below will provide 2004-2013 detailed Ag employment and earnings data by Region. The Desert Region includes Imperial County, Riverside County, and San Bernardino County. The South Coast Region includes San Diego, LA, Orange, Santa Barbara, and Ventura.

http://www.labormarketinfo.edd.ca.gov/LMID/Agricultural Employment in California.html

Employers by Geographic Area:

If you want to search specific employers, you can use the following link. Click on the link. In the Employers by Geographic Area, click on Go. Select a county and click on Search. Under Option 2, select Agriculture, Forestry, and Fishing & Hunting and click search. You should see a list of industries with the number of employers in parenthesis. Select an industry from the list and click on View Employer List.

http://www.labormarketinfo.edd.ca.gov/aspdotnet/databrowsing/empMain.aspx

XIII. Program Evaluation

The Agriculture Science program is currently waiting for State approval for and Associate Degree for Transfer (ADT) that will be a major turning point towards the improvement of performance indicators and efficiency factors. The ADT will allow transfer students to complete their first two years of college locally The program has had low participation numbers in terms of completion, persistence and transfer. The program, has also had low numbers of associate degree completers and none in certificates. The efficiency ratio ranges from 12.45 to 13.64 and the trend is declining.

The College is also going through a change in faculty leadership with a new FT faculty member taking over the reins and leadership of the program. Advisory committee meetings and meetings with industry representatives are scheduled for the fall to assess the state of the program as well to develop a mitigation plan that will include new certificate and program options. Closer outreach will also be done with the local high schools to promote the program and increase interest and recruitment from local schools.

XIV. Recommendations

It is recommended that the Agriculture Science continue with mitigation. The ADT will be a solid recruitment toll for transfer students and should increase program enrollment and completion. An outreach program to connect with local industry representatives and high school teachers will enhance the image and vitality of the program.